



BAND BOOSTER REGULAR MEETING

June 27, 2019--6 pm

Officers in Attendance: Jeanette Ross, President; Stacey Smith, Secretary; Tonya Herron, Treasurer Assistant
Director: Tim Willis
Membership: 28

Welcome and Pledge

Minutes/Communication Report: The last general meeting was May 7, 2019 at the spring concert. Those minutes were approved at the special called meeting on May 23, 2019 in order to finalize the transfer of checking and savings accounts. These minutes are available in the secretary's archives. Mr. Willis is looking at using SeeSaw instead of Remind.

Treasurer Report: Jeanette explained the family hardship faced by treasurer Alisa Kilgore at this time. Tonya Herron will assist in preparing necessary reports for now (per current by laws). Mrs. Herron served on the budget committee last fiscal year. Jeanette will present information tonight. There will be bank statements available at every regular meeting and available for membership to compare to treasurer reports. The goal is to be completely transparent. Checking has a current balance of \$14, 739. 53 while savings has a current balance of \$15, 524.69. These are live totals dated June 28, 2019.
(see attached statements dated June 18, 2019)

2018-19 Report

A report is to be submitted to the central office next week for the beginning of this next fiscal year. As a nonprofit, it is customary to spend the money we raise on the primary goal of the organization--the students in the bands, including our color guard. What is not planned to be spent should be placed into savings (see bylaws for percentage). Currently, our students have personal accounts raised from candy bars that has been kept in checking. These should be in savings until the students have need to spend.

Debit Cards

Jeanette shared that the current bylaws have the use of just one debit card. This has proven a hardship as evidenced by Mrs. Kilgore's need to help with family. The bank wants to provide two

debit cards. Only the treasurer, president, and vice-president can use these cards and only their signatures are allowed on checks.

A motion was made to allow two cards, but it was noted that the motion needed to focus on the amendment of the bylaws.

Autumn Haynes: I would like to make a motion to amend the bylaws to state two debit cards may be applied to our checking account.

Second: Logan Haynes

Motion carried unanimously.

MoonPie Fundraiser

Autumn Haynes explained the sale to the membership. A carrying case may be sold for \$36, a box within the case is \$9, or individual moon pie is \$1. We are the first in this area to fundraise with MoonPies. So we will have a 50% profit, or \$18 a case.

The membership must decide if we order five pallets (if sell out--we can order more but need to pick up) or seven pallets (560 carriers with a profit of \$11,000).

We will begin with "a blitz" where we sell by case or box only. Then students check out to sell pell mell. We will also sell in our concession stand if necessary. The band has been offered a lot for 127 yard sale where we can sell the pies. Mr. Willis expressed concern about where to house the pies out of passerby temptation. We would kick it off the Tuesday, July 23 at 5-6 with the kids. There will be prizes for top sellers. Monies are allocated as a general fundraiser.

Motion to order seven pallets at one time by Logan Haynes

Second: Hope

Motion carried unanimously

Jeanette asked if parents notice any sales of RC in store, please donate for 127 sale (Special: Moon Pie and RC). Mrs. Crossman mentioned RC distributor in McMinnville. Nicki Dennis also suggested ordering directly from Walmart.

Concession Stand

Our concern this year is to establish inventory protocol to better monitor the product going out, especially as other organizations use the stand (SCMS, Little League). We are also trying to look at ways to lower the cost of food while increasing demand. An example would be using fresh hamburger meat. Courtney Stewart has offered to help patting out. We would save \$30 per box purchase. We could also use fresher hot dogs. Clark's bakery offered to do buns fresh. The fundraising committee will research if that is cost effective.

A concern has been voiced whether we have enough money to open the concession stand. We would need \$193 per ball game to open. We currently have 1400 in credit with Pepsi. We are looking into using cans once the credit has been used. Someone heard that Pepsi allows the cans as long as it is their product. Nicki Dennis mentioned if we pull account from Holder's we would have to rent the cheese and chili machines. Barry had asked Jeanette to mention maybe

using crock pots instead of the machines. Autumn mentioned that these machines were not sent back for servicing at the end of the last season. Rachel LaDue said as a home mom with young kids she can prepare things at home, such as burger patties or the ice tea. Jaron Dangler encouraged for parents to sign up for times most convenient for them. A senior parent voiced to all that parents of seniors like to watch their kids especially now and there is a need for other parents to step up. Emmalee Higdon suggested using the band students to help prep the food or help count inventory. Sign ups to work concession stand and other yearly needs (meal sponsorship, receptions, etc) will be started at the next general meeting.

Orlando Trip November 22-25

Marching band works hard for many months. We have been looking for options for a trip like the concert band enjoys each year. An option is a daily parade at Universal Studios (very similar to Disney). The trip would begin Friday 6 am and return Monday 6am. Mr. Willis presented his research comparing popular companies--World Strides and Bob Rogers--to our own planning. For example, Bob Rogers tours (a better deal than World Strides) will be \$650 per student/**\$32,500** (many meals provided). There would be 4 in a room at Holiday Lake Buena Vista as well as including the motor coach, 1 day park and parade, and a 2nd day park visit).

Now compare that to "Tim Willis Travel": \$110 a room for three nights (for kids \$82.50 per kid for all three nights). Using Latimer bus is \$5200. Tickets to the parks would be 2 park/1 per day (\$114 per person)/**\$15, 850**. The kids would get an hour at the park before general admission. The hotel provides a \$13 breakfast meal voucher. Other meals would have to be provided by families or as a separate outreach cost of the boosters.

Nickie Dennis asked about the use of student account monies for food at Universal. The officers will look into these accounts and place before the boosters at the next board meeting.

Box Truck

We are looking to buy a used 17 foot UHaul with a ramp for the growing band. It is already painted white--fully reconditioned. It uses gas rather than diesel. Discussion ensued.

Stacey Smith clarified that when voting on the next year's budget it is a vote also approving both the Orlando Trip as a booster cost as well as the purchase of the truck, which are included in said budget.

2019-20 Budget Approval

Note: General membership received copies of the proposed budget upon arrival along with agenda.

Mark Smith motioned to approve budget.

Bev Godwin seconded.

Motion carried unanimously.

Utilizing Savings Account (Student Accounts/Trips): discussed earlier

Committees

Jeanette shared that it is customary to create committees at this meeting for the following year. Those who agree will meet to present needs throughout the year at each subsequent meeting. Any booster may attend these committee meetings (they will be posted) and help with the committee's work.

Jeanette proposed the following members. Positions were accepted unless noted otherwise.

Fundraising: Autumn Hayes (chair), Barry McGlothen (officer), Jessica Dennis, Denise Pickett, Stephanie Higdon

Auditing Committee (ad hoc): Tonya Herron (chair), Tommy Blevins (TBD), Logan Haynes

Social Committee: Kim McGlothen and Tonya Herron (co-chairs), Courtney Stewart, Rachel LaDue, Mr. Dangler, Gloria Blevins (TBD)

Communications: Stacey Smith (chair/officer) and Brittany Crawley

Uniform Committee: Beverly Godwin

Festival Committee: Jeanette (chair/officer), Tim, Kim, Barry, Autumn

The next festival meeting is Monday, July 22. All boosters are encouraged to attend.

New Business

Website

We need to determine whether to use a free host or pay for hosting. Tim Willis knows of free sites. Options to be presented by the communications committee (working with director and president).

July 4th (wear white shirts from years' past; Willis has a few in closet)

Mr. Willis wanted to thank the many parents and students who attended tonight. He has noticed the positivity and energy in the students along with the increased participation by all. He is excited about the future. The first band camp was very successful and much fun was shared at the swim night, the first performance, and the cook out afterward.

Adjournment

Motion: Mark Smith

Second: Logan Haynes

Carried

Next Booster Meeting: July 23 at 6 pm