

	2018-19 ACTUAL	2019-2020 ACTUAL	2020-2021 Budget
SAVINGS BALANCE (CTCB)			\$ 24,501.04
SAVINGS BALANCE (MVB)	\$ 15,524.69	\$ 25,528.56	
CHECKING BALANCE (CTCB)			\$ 4,500.00
CHECKING BALANCE (MVB)	\$ 12,961.40	\$ 4,996.53	\$ 1,289.63
REVENUE			
DCI Tickets	\$ 1,293.00	\$ 2,337.50	\$ -
Candy Bar Sale	\$ 9,128.10	\$ 9,957.27	\$ 10,800.00
Strawberry Sale	\$ 13,351.00	\$ 15,017.08	\$ 14,000.00
Fall Fundraiser (2020 Beef Jerky)	\$ 2,128.85	\$ -	\$ 2,600.00
Moonpie Sale	\$ 680.00	\$ 16,406.14	\$ 11,520.00
Donations	\$ 65.00	\$ 1,097.50	\$ 300.00
Concession Stands	\$ 29,703.10	\$ 26,960.22	\$ 25,200.00
SV Band Festival	\$ 13,387.00	\$ 10,849.46	\$ 11,000.00
Fall Trip	\$ -	\$ 10,265.16	\$ 5,000.00
Spring Trip	\$ 12,344.69	\$ 100.00	\$ 12,000.00
Practice Uniforms	\$ 689.95	\$ 1,175.00	\$ 1,300.00
Merchandise	\$ -	\$ 716.00	\$ 500.00
Amazon Smile	\$ 31.64	\$ 85.38	\$ 50.00
Football Seats	\$ 1,194.52	\$ 810.00	\$ 800.00
Scholarships (Wicker)	\$ 500.00	\$ -	\$ 500.00
Uniform accessories	\$ -	\$ 248.17	\$ -
TOTAL REVENUE	\$ 84,496.85	\$ 101,021.41	\$ 101,359.63

NOTES:

- Student paid (will not attend 2021)
- More aggressive than previous years
- Average sales
- More aggressive than previous years
- Much less aggressive than previous year (3 pallets)
- Projected
- Project Below Average
- Average
- Average
- Average - Paid from Student funds
- Average - Partial Student paid
- Average
- Average
- Average
- Standard

EXPENSES				
Marching Band Expenses				
DCI Transportation/Tickets	\$ 1,435.32	\$ 2,447.50	\$ -	Student paid (not attending in 2021)
TTU Drum Registration	\$ 160.00	\$ -	\$ 175.00	Average
TTU Homecoming	\$ 119.00	\$ -	\$ 300.00	Average +
Parades	\$ 350.04	\$ 377.00	\$ 375.00	Average
Marching Band Music	\$ -	\$ -	\$ -	Willis account
Marching Band Drill	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	Average
Marching Band Instructors	\$ -	\$ 3,229.52	\$ 6,500.00	Additional expense (drum and flag coaches)
MEALS	\$ 432.09	\$ 837.63	\$ 1,000.00	Last year +
MB Away Game Transportation	\$ -	\$ 975.00	\$ 1,750.00	Last year +
Color guard - Uniforms/Props	\$ 3,352.30	\$ 168.50	\$ 2,000.00	More inline
MB Props	\$ 1,250.74	\$ 73.79	\$ 100.00	More inline
Uniforms / Repair	\$ 1,692.00	\$ 1,059.62	\$ 1,750.00	Average +
Drum Equipment	\$ -	\$ 1,769.84	\$ 1,000.00	Less aggressive
Practice Uniforms	\$ 715.19	\$ 4,143.79	\$ 4,200.00	Last year +
Marching Band Gear	\$ -	\$ 950.29	\$ 500.00	Less aggressive
Upperman Exhibition (9/7)	\$ 300.00	\$ 240.00	\$ 325.00	Price increase
Upper Cumberland Festival (9/14)	\$ -	\$ 290.00	\$ 325.00	Price increase
Warren County	\$ -	\$ -	\$ 350.00	Price increase
Soddy Daisy	\$ -	\$ 75.00	\$ 350.00	Price increase
Rhea Co	\$ -	\$ -	\$ 350.00	Price increase
Senior Pics	\$ -	\$ 185.37	\$ 150.00	Average
Sequatchie Band Festival Expenses				
Programs	\$ -	\$ 600.00	\$ 400.00	Average
Awards	\$ 741.75	\$ 402.20	\$ 750.00	Average +
Judges \$250 + .25 per mile	\$ 1,859.29	\$ 1,483.50	\$ 1,500.00	Average +
Concessions	\$ 5,623.62	\$ 1,809.24	\$ 2,000.00	Average +
Hospitality/Miscellaneous	\$ 989.89	\$ 1,305.00	\$ 1,500.00	Average +
Willis Room Account	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	Actual
Fall Trip	\$ -	\$ 28,966.92	\$ 8,500.00	Carowinds Much less than Universal
ETSBOA	\$ -	\$ -	\$ 175.00	Additional
JR / SR Clinics	\$ 50.00	\$ 251.60	\$ 250.00	Average
FOWAP	\$ 366.00	\$ 254.04	\$ 250.00	Average
Spring Trip	\$ 17,383.64	\$ 200.00	\$ 12,000.00	Average
SV Small Band Clinic	\$ -	\$ -	\$ 100.00	Average
Color Guard Clinic	\$ 360.00	\$ -	\$ 500.00	Average +
Band Banquet	\$ 1,409.80	\$ -	\$ 500.00	Below
Instrument Repairs/Purchase	\$ 4,647.00	\$ 199.00	\$ 2,500.00	Average
Scholarships	\$ 800.00	\$ 800.00	\$ 800.00	Actual
Candy Bars	\$ 5,033.75	\$ 5,536.89	\$ 5,750.00	More aggressive than previous years
Fall Fundraiser (Beef Jerky)	\$ 2,128.85	\$ -	\$ 3,560.00	More aggressive than previous years (40 x 154ea)
Strawberries	\$ 8,199.42	\$ 8,581.78	\$ 8,000.00	Average
Concessions	\$ 20,963.67	\$ 11,641.41	\$ 18,000.00	18,000 x 1.4 =25,200 (40% Markup)
Moon Pies	\$ -	\$ 11,433.79	\$ 8,000.00	Less aggressive than previous year (40% MU)
Box Truck				
Post Office Box	\$ 42.00	\$ 46.00	\$ 46.00	Average
Storage Rent	\$ -	\$ 240.00	\$ 240.00	Average
TN SOS Business License	\$ 20.47	\$ -	\$ 21.00	Average
Website	\$ -	\$ 187.98	\$ -	
Miscellaneous	\$ 898.06	\$ 445.75	\$ 500.00	Average
TOTAL	\$ 83,823.89	\$ 93,707.95	\$ 99,842.00	
DIFFERENCE	\$ 672.96	\$ 7,313.46	\$ 1,517.63	